

Location:

Salem, New Jersey

Industry:

Manufacturing

Solution:

iPrism Web Filter

Deployment:

Multiple locations

"iPrism has instilled confidence and peace of mind to the IT team."

John LeonowichDirector Technology Solutions
Mannington Mills

Overview

For over 90 years, Mannington Mills Inc. has been recognized as one of the premiere manufacturers of residential and commercial flooring. Noted for its exceptional product design and quality, as well as superior customer service, Mannington is the only North American flooring company that offers residential and commercial resilient, laminate, hardwood, and porcelain tile floors, as well as commercial carpet.

The company prides itself on approaching everything it does with a new, fresh, innovative perspective and strives to provide nothing less than impeccable quality to all its customers.

Challenge

John Leonowich, Director of Technology Solutions, leads the Mannington technology team. As such, he is responsible for a number of duties, all of which are highly critical to the successful operation of the organization. Chief among those duties is to ensure that Mannington's Internet usage policy is completely and accurately enforced, and the highest level of security measures are employed.

An early adopter of Terminal Services, Mannington also had a relatively high degree of complexity in its network and required solutions that were not only flexible and scalable across this platform, but could easily be deployed without compromising security or degrading performance. Streamlining the network infrastructure became even more challenging as the changing needs of the organization resulted in a mixed environment of both Mac and Windows users.

The company had been utilizing a leading Web filtering software solution, which was creating a number of issues from both a business and technical perspective. During this time, not only did the price of the solution continue to rise, but the solution became more and more complex as well. Most notably, the Web filtering software was tightly coupled with the company's firewall, which created a number of critical interdependencies that

added headache and strain across IT resources. These price and performance concerns inevitably resulted in a measurable decline in overall Total Cost of Ownership (TCO).

Mannington realized they had to make a change. Since Mannington's technology team prides itself on running lean and mean, they knew they needed an enterprise-grade solution that could easily integrate into its unique network architecture with low administrative overhead, and "set it and forget it" results. Reliability, scalability, flexibility, and the ability to protect the computing environment were key criteria as well.

Most importantly, Leonowich needed a Web filtering solution that would not only alleviate the extra workload from IT, but would also provide simple, dependable, high performance filtering with a significantly lower TCO. This time around, Mannington wanted to feel confident that as its network continued to change, its Web filter would easily change with them.

Solution

Once the contract ended with their previous software solution, Mannington evaluated the iPrism Web filter, and found that the iPrism appliance quickly proved it was a better solution right out of the box. "Once we tested iPrism, we just knew it was a keeper," said Leonowich "Nothing else measured up."

The key differentiator with iPrism was the appliance advantage. "I love appliances," said Leonowich. "They are generally more stable, reliable, and far less maintenance. Much more simple overall. Basically, I can just set the iPrism and forget it, which is exactly what I was looking for."

As a hardened appliance, iPrism easily and seamlessly integrated into Mannington's complex network, offering the ability to function in both proxy and bridge mode, depending on the type of users. The iPrism appliance also works independent of the firewall, thereby eliminating all previous

performance and interdependency issues. As an added bonus, Leonowich applauds the fact that he no longer has to worry about staying on top of all the software releases, upgrades, etc., that were so common with the former software solution.

Leonowich is also a fan of iPrism's intuitive Web-based interface and integrated video tutorials, features which have enabled him to realize an even greater reduction in administration time and task performance.

"iPrism's new GUI is awesome," says Leonowich. "It's clean, modern, and highly intuitive. The workflow-based interface brings everything together in a 'one stop shop,' which allows for much greater efficiency in managing Web filtering tasks."

Leonowich continues, "I was also impressed with iPrism's new integrated video trainings. Although we rarely have to be hands on with the box since it's basically a set it and forget it solution, when we do, the videos are extremely helpful. They save huge chunks of time by not having to search through a bunch of written content or manuals, and seeing it live is so much better than reading it anyway."

Result

As a result of streamlining the Mannington's corporate network with the iPrism Web Filter appliance, Leonowich and his IT team have realized a significant relief from administrative burden. Leonowich believes the simple act of switching from a software-based solution to the iPrism appliance has saved him at least three to five hours per week, which quickly translates to a significantly lower TCO for Mannington.

About Mannington Mills

One of the largest flooring companies in the U.S., Mannington Mills, Inc., based in Salem, NJ, is the only North American company engaged in the manufacturing and marketing of residential and commercial resilient, laminate, hardwood, and porcelain tile floors, as well as commercial carpet. Founded in 1915 by John Campbell, the company is still privately held. After 95 years, the company continues to pursue its commitment to quality, customer satisfaction and the environment through innovative product design and marketing, state-of-the-art technology and industry-leading programs. For more information, visit www.mannington.com

About EdgeWave Inc™

EdgeWave Inc. (OTCBB/OTCQB: EWVE), develops and markets on demand, on-premises, and hybrid Secure Content Management (SCM) solutions to the mid-enterprise and service provider markets. The EdgeWave portfolio of web, email and data protection technologies delivers comprehensive secure content management with unrivalled ease of deployment and the lowest TCO on the market. The company's award winning iPrism Web Security and Email Security products are complemented by email archiving and data loss protection solutions, and can be delivered as hosted, on-premises, and hybrid services. With 6,500 customers and over 200 partners worldwide, EdgeWave strives to deliver simple, high performance solutions that offer excellent value.

Based in San Diego, California, EdgeWave markets its solutions through a network of value added resellers, ISPs and MSPs, distributors, system integrators, OEM partners and directly to end users. For more information about EdgeWave, visit www.edgewave.com

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