

# Corporate Backgrounder

## Profile

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EdgeWave Inc. (OTCBB/OTCQB: EWVE) develops and markets on demand, on-premises, and hybrid Secure Content Management (SCM) solutions to the mid-enterprise and service provider markets. The EdgeWave portfolio of web, email and data protection technologies delivers comprehensive secure content management with unrivalled ease of deployment and the lowest TCO on the market. The company's award winning iPrism Web Security and Email Security products have been expanded to include email archiving, data loss protection, and email encryption services. With 6,500 customers and over 200 partners worldwide, EdgeWave strives to deliver simple, high performance solutions that offer excellent value.

Based in San Diego, California, EdgeWave markets its solutions through a network of value added resellers, ISPs and MSPs, distributors, system integrators, OEM partners and directly to end users.

## At-A-Glance

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- Public company currently trading under OTCBB/OTCQB: EWVE
- Founded in 1995
- 110 employees
- Customers: 6,500
- Channels: Direct, partner, distributor and OEM

## Awards & Rankings

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- Golden Bridge Award Winner for Best URL/Web Filter and Best Anti-Spam Solutions – August 2011
- SC Magazine 5-Star Rating and Recommended Web Content Management Solution - March 2011
- InfoSec Global Product Excellence Awards Finalist, Best URL/Web Filtering, Best Anti-Spam, Best Managed Service - 2011
- SC Magazine Reader Trust Awards - 2010
- InfoSec Global Product Excellence Awards - 2010
- Technology & Learning Award of Excellence – 2009, 2010
- SC Magazine 5 Star Rating, Web Content Management Group Test – 2008, 2009, 2011
- Hot Companies finalist - March 2008
- Global Product Excellence in URL Filtering Customer Trust Award & Small Office Home Office (SOHO) Security Solution - May 2007
- San Diego AeA High Tech Award Finalist - September 2006
- Global Product Excellence in URL and Web Filtering Customer Trust Award -May 2006
- #33 in Deloitte Technology Fast 50 of San Diego - 2006
- #1 in Worldwide Web Filtering Appliance revenue, IDC - Sept 2005

## Target Markets

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EdgeWave products are used in service provider markets and enterprises of all sizes across most commercial markets including healthcare, manufacturing, finance, insurance, real estate, and public administration, as well as educational institutions and state/local governments.